

09903075-074004
"FOOT" 520E0660

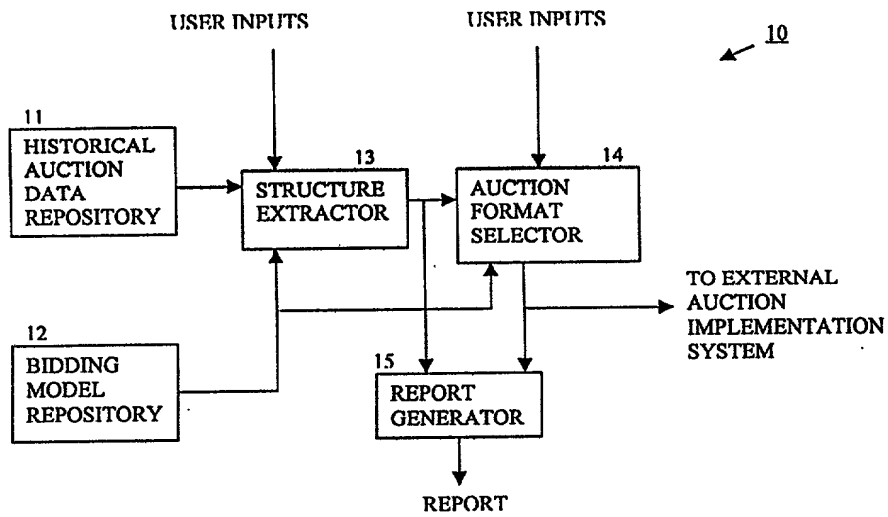


FIGURE 1

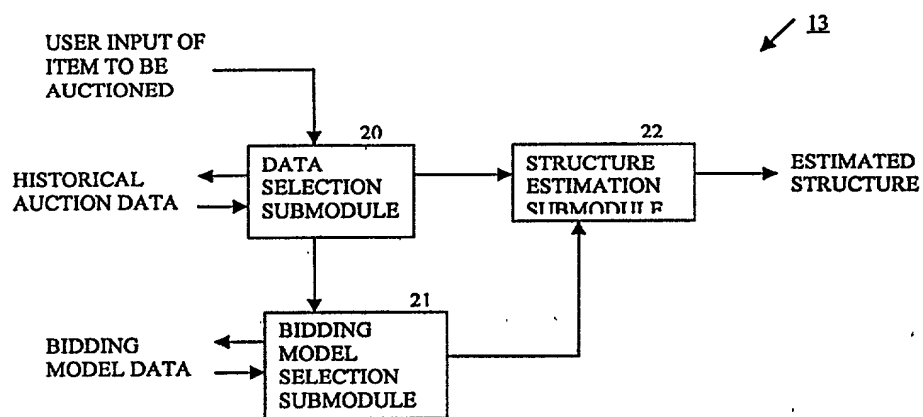


FIGURE 2

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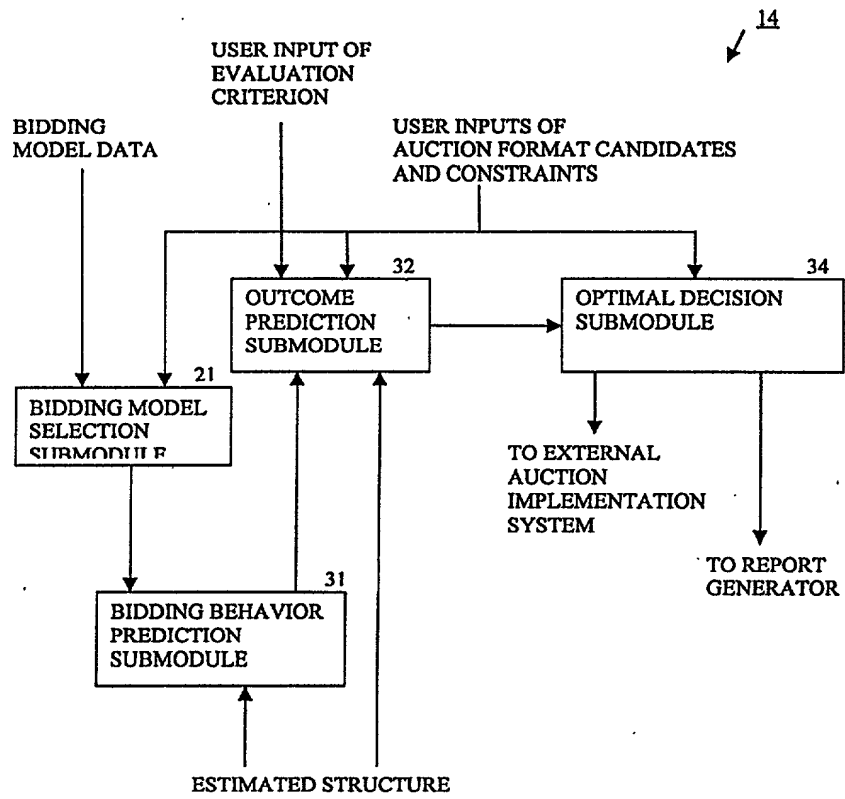


FIGURE 3

DATA SELECTION SUBMODULE

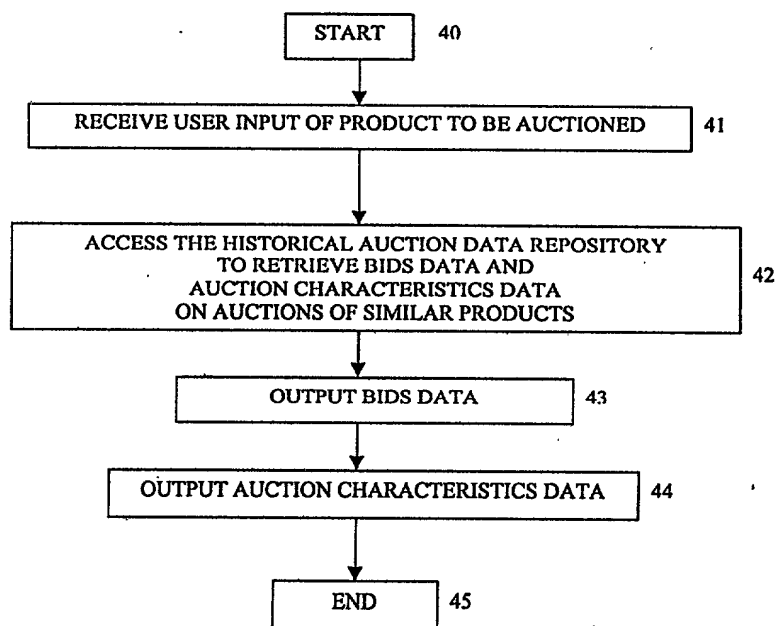


FIGURE 4

BIDDING MODEL SELECTION SUBMODULE

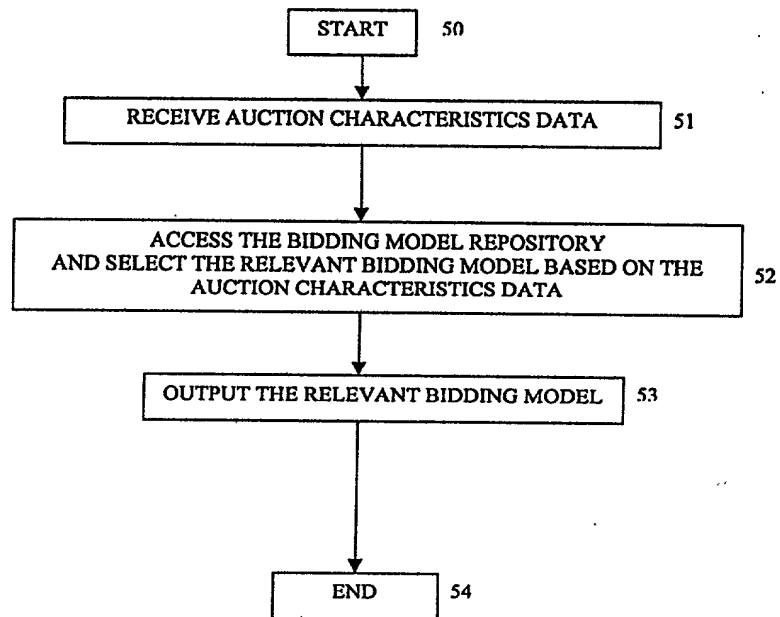


FIGURE 5

STRUCTURE ESTIMATION SUBMODULE

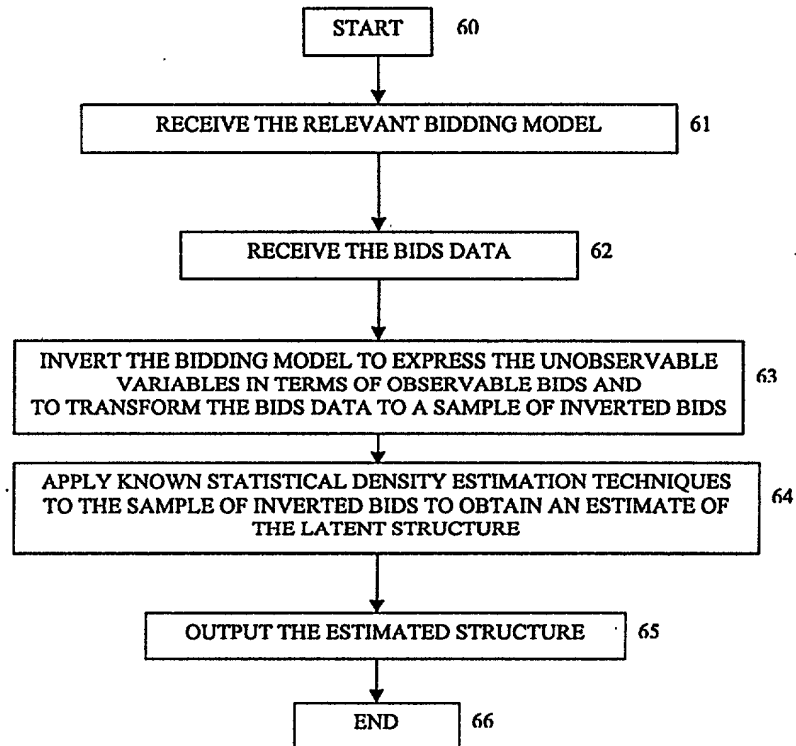


FIGURE 6

BIDDING BEHAVIOR PREDICTION SUBMODULE

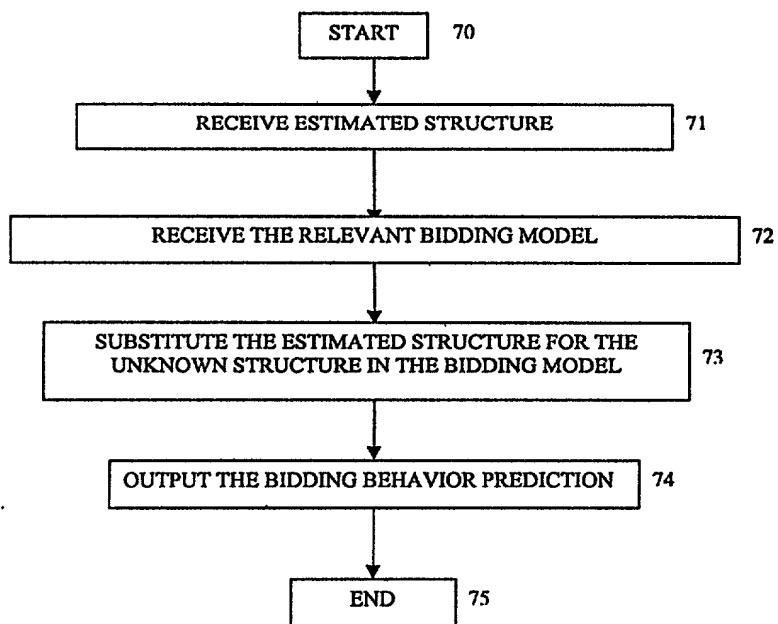


FIGURE 7

OUTCOME PREDICTION SUBMODULE

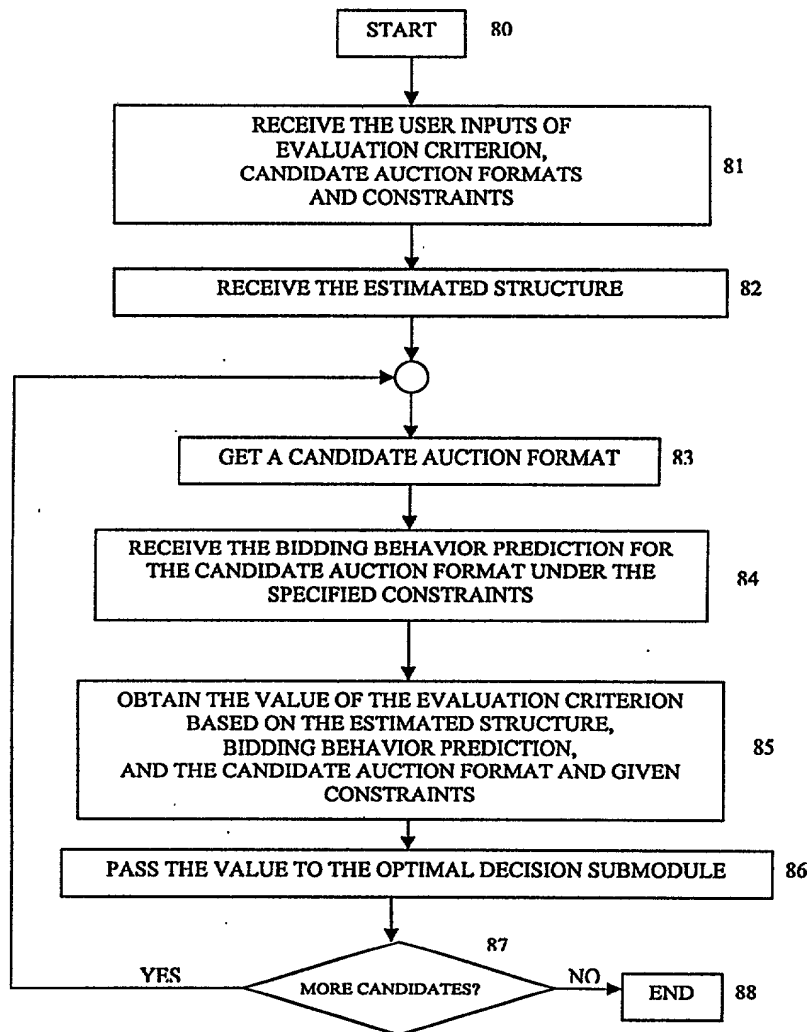


FIGURE 8

OPTIMAL DECISION SUBMODULE

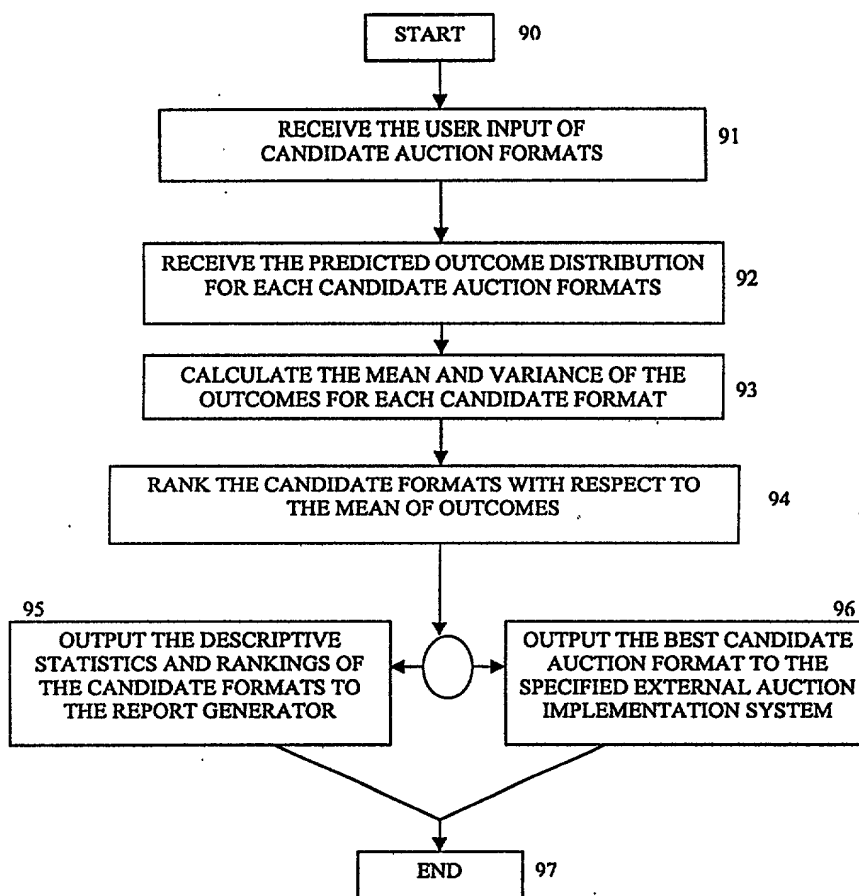


FIGURE 9

TOP SECRET

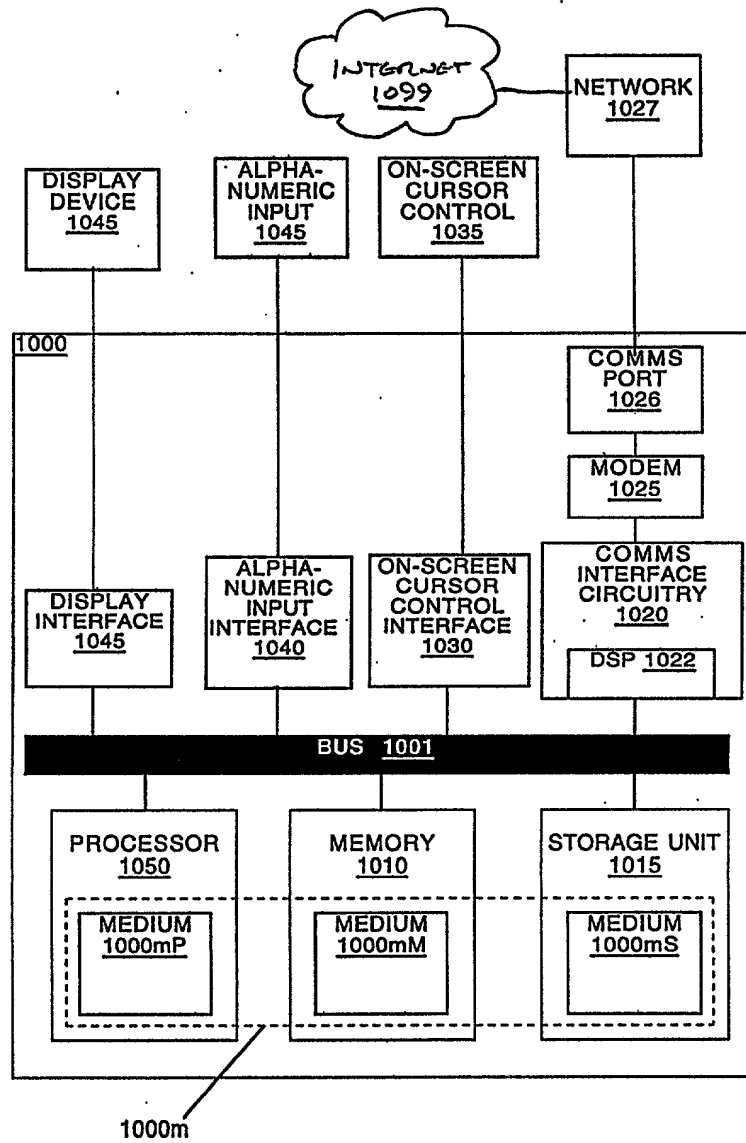


Figure 10

Figure 11a

Historical Auction Data Repository contains data on past auctions. For the purposes of present invention, the following variables are observed for each auction in the database.

Auction:

- Auction ID
- Further Auction Characteristics

Auctioned Item:

- Item ID
- Name
- Quantity
- Description
- Further Item Characteristics

Mechanism:

- Auction Format
- Reserve price
- Further Mechanism Characteristics

Bidders:

- Bidder ID
- Segment ID
- Further Bidder Characteristics

Bids:

- Identities of participating bidders
- Bids submitted by participating bidders

Outcomes:

- Assigned payments for each bidder
- Assigned quantities for each bidder

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Figure 11b

AUCTION CHARACTERISTICS:

Auction ID

Item ID

Item Name

Quantity

Dates:

Announcement

Start

Close

Seller/Buyer ID

Auction Mechanism Characteristics

Invited Bidders' IDs

Participating Bidders' IDs and Bids, Quantities

Outcome:

Assigned Price for each bidder

Assigned Quantities for each bidder

Fees:

Shipping & Handling

Taxes

Auctioneer Fees:

Posting Fee

Ad Valorem Fee

100120 5/06/06

Figure 11c

BIDS:

Bid ID
Auction ID
Item ID
Bidder ID
Bid Time Stamp
Price Bid
Bid Type
 Proxy
 Direct
Quantity Desired
Minimum Quantity
Currency

09903075.071001

Figure 11d

MECHANISM CHARACTERISTICS:

Format

English

Dutch

Sealed Bid First Price

Sealed Bid Second Price

Vickrey

etc

Buy/Sell

Entry Rule

Open

Free

Fee

Invitation

Free

Fee

Reserve Price

Secret

Open

Start Price

Bid Increment

Fixed

Relative

Closing Rule

Inactivity Time

Fixed Closing Time

100120 540E0660

Figure 11e

ITEM CHARACTERISTICS:

- Item ID
- Name
- Description
- Location
- SKU
- Manufacturer
- Model Number
- Condition
- Warranty
- Weight
- Weight Unit
- Measurement Unit
- Currency
- List Price
- etc

090905 07100
T00T20 520E0660

Figure 11f

BIDDER CHARACTERISTICS:

ID
Segment ID
Name
Address
General Information
Socio Demographic Information
Etc

09903075.07101
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Figure 11g

SELLER/BUYER CHARACTERISTICS:

Seller/Buyer ID

Name

Address

General Information

Socio Demographic Information

Etc

09903075-071001

Figure 12

120

